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For Sale By Owner in California

George Devine California Real Estate Broker
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George Devine California Real Estate Broker : For Sale By Owner in California before purchasing it in order to gage whether or not it would be worth my time, and all praised For Sale By Owner in California:

Save thousands of dollars -- sell your home yourself! Using a broker to sell your home can cost you up to six percent of the selling price -- in other words, if you sell your house for \$400,000, you can lose up to \$24,000. But you'll save that money if you sell the house yourself, and it's not hard to do! Thoroughly revised and scrupulously researched, For Sale by Owner in California takes you step by step through the entire selling process, from putting the house on the market to transferring the title. Even if you choose to use an agent, this book is a great way to prepare yourself for the home-selling process. Find out how to: pick the best time to sell prepare your house for sale advertise widely and inexpensively sell while you're buying another house set the sale price screen buyers for financial feasibility make all

disclosures required by law negotiate with potential buyers handle multiple offers remove contingencies complete the escrow process This edition of For Sale by Owner in California reflects the most recent changes in the housing market and laws, and now includes beefed-up sections on disclosure obligations, making a house look good and using the Internet to advertise a sale. It also provides all the forms you need, including: disclosure forms offer and counteroffer sales contract contingency releases deeds second mortgage note and more All forms come with complete instructions for filling them out. A note to those outside California: Even though For Sale By Owner in California provides state-specific forms and information for Californians, there's plenty of material in the book that can help home sellers in the other 49 states as well. Don't sell your home without it!