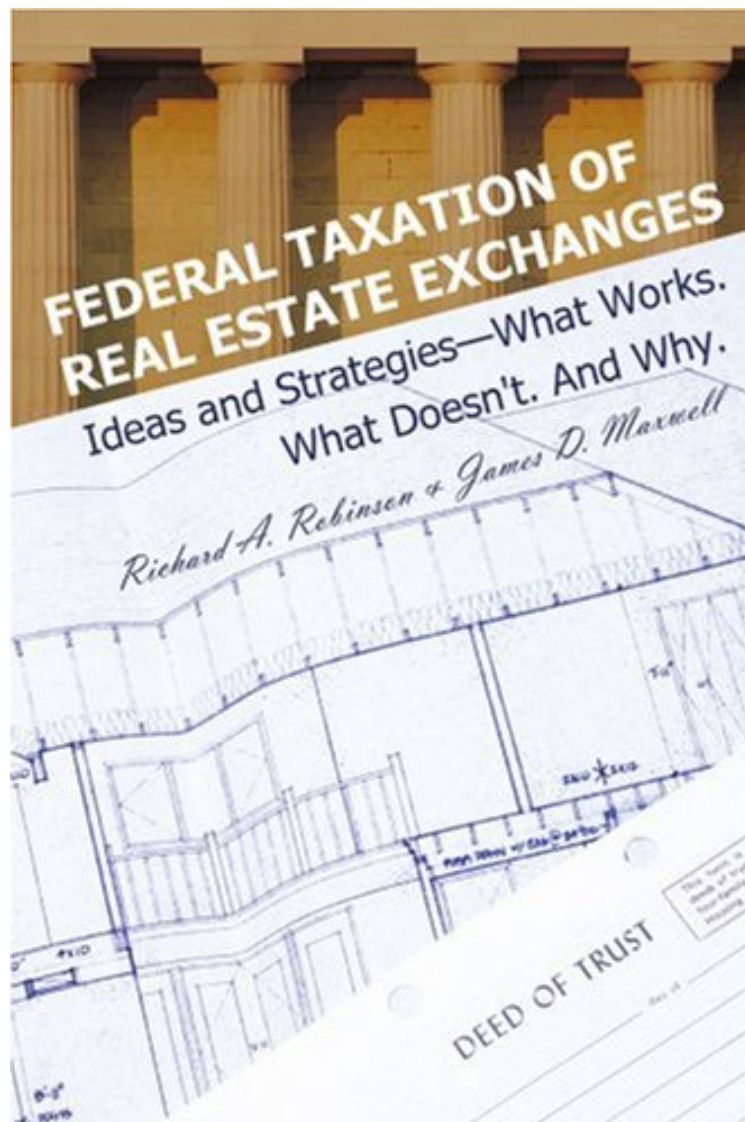


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Federal Taxation of Real Estate Exchanges: Ideas and Strategies-What Works. What Doesn't. And Why.

Richard Robinson

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Richard Robinson : Federal Taxation of Real Estate Exchanges: Ideas and Strategies-What Works. What Doesn't. And Why. before purchasing it in order to gage whether or not it would be worth my time, and all praised Federal Taxation of Real Estate Exchanges: Ideas and Strategies-What Works. What Doesn't. And Why.:

Federal Taxation of Real Estate Exchanges is a crash course in the art of the deferred real estate exchange. Learn easy steps to sell old real estate and buy new without paying federal income taxes by using IRS safe-harbor exchange rules. It's the definitive guide to taxation of real estate exchanges for real estate investors and serious professionals who are seeking a growing sophistication and appreciation of how powerful the deferred exchange is in the fast changing world of real estate investments. Federal Taxation of Real Estate Exchanges was first born as a three-day continuing education seminar which author Rich Robinson wrote and taught to thousands of real estate agents, CPAs and investors from coast-to-coast. During this time Rich teamed up with real estate broker and Qualified Intermediary, Jim Maxwell. By combining Rich's years of experience as a CPA, writing and teaching federal taxation of real estate transactions and Jim's practical "street smart" knowledge and background in real estate exchanging, they created a new educational program presented at the National Association of Realtors Annual Convention. This course is based on that highly successful program.

About the Author Rich Robinson Richard A. Robinson is one of those teachers and writers students love to learn from? lots of good material backed up by experience and delivered with excitement and pinches of humor. That's why thousands of real estate people from coast to coast applaud him as an outstanding teacher and writer of real estate taxation. After earning his degree from Syracuse University, Rich moved to California where he opened his CPA office, specializing in income tax problems related to real estate. During this time he developed his unique Ask Rich method of explaining taxes and started teaching Federal Taxation of Real Estate for UCLA's Real Estate Certificate program and the University of Southern California's University Programs. Now a nationally acclaimed speaker, Rich has presented real estate tax seminars and programs for CPA continuing education classes and state and local real estate associations. He has served as an Approved Instructor for the National Association of REALTORS and as a Senior Instructor for the REALTORS Land Institute. Rich and his wife, Carrol, make their home in the beautiful mile-high mountain country of northern Arizona. Jim Maxwell Jim Maxwell heads up Realty Exchangers, Inc., a Qualified Intermediary firm for I.R.S. Section 1031 Deferred Exchanges. He started Realty Exchangers, Inc., in 1989 with his partner, Al Ingalls. They are a national intermediary firm serving exchange clients throughout the United States and U.S. Virgin Islands. They sponsor the <http://www.1031help.com> website. Jim approaches the 1031 exchange business from a real estate background. A licensed Commercial Real Estate Broker in the State of Washington since 1983, he has over one thousand hours of advanced continuing education. He holds the Graduate REALTORS Institute (GRI), Certified Residential Specialists (CRS), Accredited Land Consultant (ALC) designations of the National Association of REALTORS. Jim is a lifelong resident of the Northwest and an avid fisherman. He