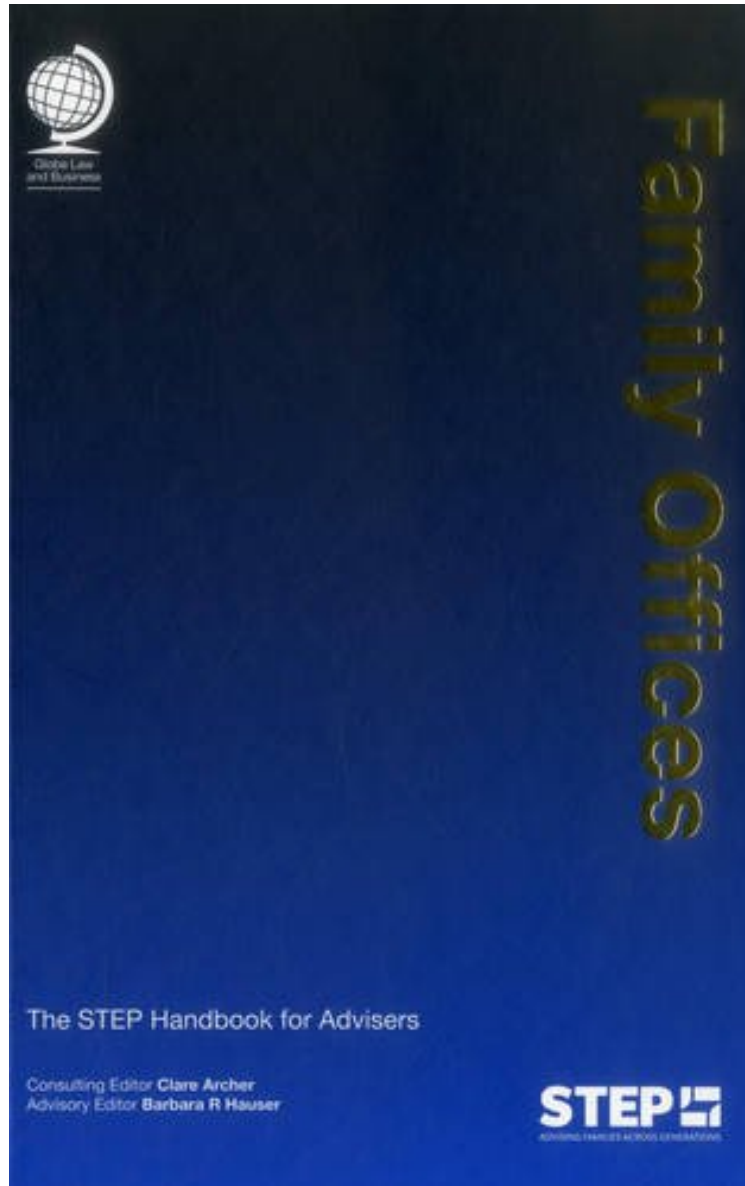


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0 of 0 people found the following review helpful. Four StarsBy JOAO CARLOS DE LIMAVery elucidative for those who works in the family office environment1 of 1 people found the following review helpful. A fantastic book for advisors with clients considering or using a family office!By Melissa LangaThe one-two punch of Clare Archer

(Consulting Editor) and Barbara R. Hauser (Advisory Editor) have knocked down the competition in the world of family office scholarship with the publication of this wonderful book. Bringing together fifty-two of the brightest minds in the field, Archer and Hauser provide the family advisor an important tool to facilitate meaningful discussions regarding the viability of a family office for a particular client. The book is broken down into two sections. In the first, twenty chapters tackle individual issues which arise within a family office from formation to termination. In the second, eleven jurisdictions are discussed in detail. A word to the advisor who might think this book is not for her because she does not have the high net worth client base with the resources to form and operate a family office. Wrong! This book has application outside the family office world. Many of the chapters in the first section focus on issues which are as important to a family charitable endeavor as they are to a family office: structure, governance, family values and mission statements, investments, and conflict resolution, to name a few. Kirby Rosplocks chapter Family values, mission, and vision and the family office is a perfect example of the wide-ranging usefulness of this book. It is on my bookshelf and have used it already more than once. A great investment.

This new handbook, prepared in association with the Society of Trust and Estate Practitioners, steers readers through the family office model from its inception, focusing on the viability of family offices for those at the margin of what is normally regarded as the minimum financial base and comparing this to a family worth many millions. The book also considers a range of issues around the cultural development of the family office from the larger complex structures of North America to the emergence of family offices in developing jurisdictions.